# Capability Statement

# **Core Competencies:**

- Solar project development and A-Z service
- Design and Procurement (in house supplier) Engineering backup battery systems for enhanced energy resilience and efficiency. Comprehensive site analysis and development for renewable energy projects.
- Strategic site selection to optimize solar and EV infrastructure.
- Managing permits, zoning, and compliance for seamless project execution.
- Negotiating and managing site leases and contracts.
- Coordinating environmental assessments and regulatory adherence.
- Aligning design and construction for smooth on-site implementation.
- Maintaining client databases with accurate project documentation.

### **Differentiators:**

- **Cost-Efficient Negotiation:** Securing competitive pricing for solar and EV infrastructure to maximize client savings.
- **Timely Project Delivery:** Consistently meeting or beating project deadlines in renewable energy development.
- **Regulatory Expertise:** Achieving swift zoning approvals, even in challenging jurisdictions.
- **Strategic Site Selection:** Collaborating with legal and municipal authorities to ensure rapid site acquisition and deployment.

## **Past Performance:**

- **NFI Industries:** Provided comprehensive solar power installations and EV charging infrastructure.
- Lake City Bank: Delivered renewable energy solutions, including solar canopies and backup battery systems.
- California Closets: Engineered and installed solar energy systems to enhance operational efficiency.
- **Toyota:** Developed and implemented EV charging stations and renewable energy infrastructure.
- Aerospace Facility: Executed large-scale renewable energy projects, including civil engineering and environmental compliance.



#### **Company Data:**

C.A. Hanley, Inc. (d/b/a IntelliSun) is a proud Service-Disabled Veteran-Owned Small Business (SDVOSB) founded in 2008 and headquartered in Sayville, New York. As a business owned and operated by a service-disabled veteran, IntelliSun is committed to delivering innovative and sustainable energy solutions. We specialize in commercial solar development, EV charging infrastructure, and renewable energy systems. Our comprehensive services include site acquisition, project development, and management, ensuring seamless execution from start to finish. IntelliSun is dedicated to providing efficient, tailored solutions that empower our clients to achieve their renewable energy goals.

### **Codes & Certifications:**

- CAGE Code: 6ZTN4
- NAICS:

**561210**- Facilities Support Services

**238210**- Electrical contractors and other wiring...

**237130**- Power and Communication Line

**221114**- Solar Electric Power Generation

**221118**- Other Electric Power Generation

**423690**- Other Electronic Parts and Equipment

**423720**- Plumbing and Heating Equipment

- **SIC:** 87480302
- SDVOSB verified by SBA



